

## Walmart Anchored Retail Portfolio

EXCLUSIVE WALMART ANCHORED PORTFOLIO LOCATED IN SEVEN MARKETS ACROSS ONTARIO AND QUEBEC

RIO\*CAN



# The Offering

JLL's National Retail Investment Group has been exclusively retained by RioCan REIT to seek proposals to acquire a collection of 7 Walmart Supercentre anchored retail centres across Ontario and Quebec, on a portfolio, subset or individual basis. The Centres offer a total leasable area of 1,071,754 square feet, are 99.1% occupied and contain a strong roster of national tenancies representing 98.0% of the Portfolio's GLA. The Offering provides long term income stability with an combined 8.83 year weighted average lease term.

The Properties are strategically located in their respective communities, situated on major arterial thoroughfares providing easy accessibility and high traffic flow. The Portfolio is distributed across well-established and/or growing markets, where they draw from trade areas extending well beyond their local communities.





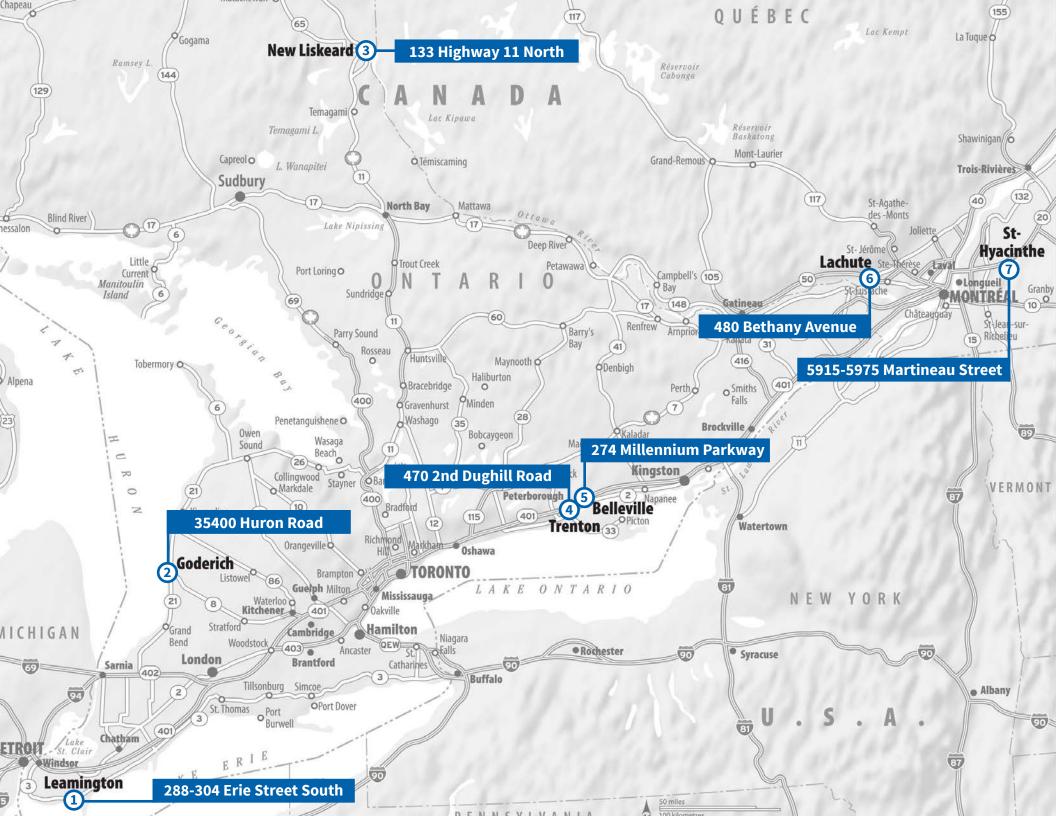




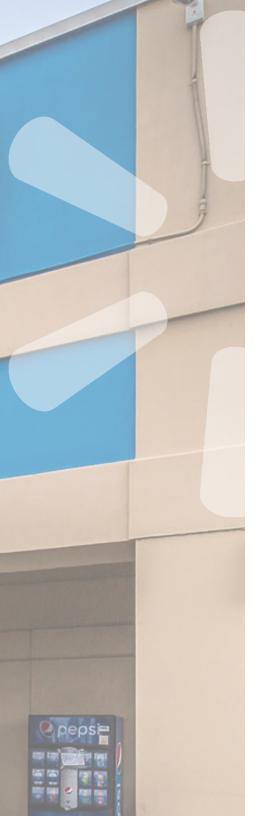


## Portfolio Snapshot

		AREA			REVENUE			
Property		GLA	Share of GLA	Site Area	W. Avg Min Rate PSF	Share of Portfolio NOI	# of Tenants	WALT
		Sq. Ft.	%	Acres	\$	%	#	Years
1	288-304 Erie Street South, Leamington, ON	192,889	18.0%	17.37	\$10.88	22.5%	11	5.16
2	35400 Huron Road, Goderich, ON	99,882	9.3%	21.50	\$9.09	9.6%	7	10.22
3	133 Highway 11 North, New Liskeard, ON	110,522	10.3%	13.49	\$7.13	8.1%	3	11.28
4	470 Second Dug Hill Road, Trenton, ON	147,441	13.8%	13.13	\$7.42	11.5%	6	10.85
5	274 Millennium Parkway, Belleville, ON	275,410	25.7%	23.38	\$7.65	21.6%	9	9.45
6	480 Bethany Avenue, Lachute, QC	78,718	7.3%	11.30	\$8.63	7.3%	2	11.65
7	5915 - 5975 Martineau West, Ste. Hyacinthe, QC	166,892	15.6%	17.29	\$11.19	19.4%	10	6.37
Total Portfolio		1,071,754	100.0%	117.46	\$8.88	100.0%	48	8.83







#### **DAILY NEEDS RETAIL**

The Centres are the primary retail destination in their respective markets. In addition to the dominant Walmart anchors, the Centre's secondary tenancies include national grocery, discount and QSR which make them the daily destinations for consumers in their markets.

#### NATIONAL COVENANTS AND STABLE INCOME

The Centres are 99.1% occupied by national, investment grade tenancies. With an average weighted lease term of 8.83 years, the Portfolio offers stable, long term income security.

#### **DIVERSIFIED TENANT ROSTER**

The Portfolio offers a diverse roster of tenants in addition to Walmart Supercentres. Over 43% of the Portfolio's base rental revenue consists of non-Walmart tenancies such as Food Basics, Dollarama, Mark's, PetSmart, Giant Tiger, Cara, Tim Hortons, Dollar Tree, Staples and JYSK.

#### ADDITIONAL DEVELOPMENT OPPORTUNITIES

The assets in Goderich, Trenton and Lachute each offer additional density through the development of additional retail pads on the existing sites. A total of approximately 35,370 SF of new pad development is immediately available.

#### **LOW BASE RENTAL RATES**

The Portfolio's low weighted average base rental rate of \$8.88 translates into an extremely low overall cost base when compared to many similar retail offerings in the market.

#### FREE AND CLEAR OF MORTGAGE DEBT

The Portfolio is being offered free and clear of existing mortgage debt, offering potential Buyers the opportunity to structure mortgage terms to meet their needs and take advantage of today's attractive interest rate environment.

## **EXCLUSIVE ADVISORS**

JLL has been exclusively retained by RioCan REIT to seek proposals to acquire the assets in this Offering on a portfolio, subset or individual basis. All inquires should be directed to the undernoted.

### Toronto

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